









# **EXHIBIT 22**





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**Andrew Greene**  
 Head of Cloud Partner Programs & Strategy at SoftServe




**Andrew Greene** · 3rd  
 Head of Cloud Partner Programs & Strategy at SoftServe  
 Austin, Texas, United States · [Contact info](#)  
 500+ connections

 SoftServe  
 Brigham Young University

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### About

Currently direct worldwide partner programs & strategy for SoftServe, Inc. Privileged to work closely with SoftServe and vendor partner leadership, as well as SoftServe sales, marketing, engineering, and supporting teams, to drive continued rapid business growth through a rich ecosystem of SoftServe partnerships & alliances.

Proven contributor with 20+ years strategic sales, business development, and partnerships & alliances experience at Google, Microsoft, and Oracle. Demonstrated enterprise and entrepreneurial skills leading product launches, opening new markets and sales channels - as well as founding successful eCommerce ventures and other online businesses.


### Activity


6,750 followers



**Congrats to the whole Searce Inc team! Big accomplishment!!**  
 Andrew commented

[See all activity](#)


### Experience



**Head of Cloud Partner Programs & Strategy**  
 SoftServe · Full-time  
 Jul 2019 – Present · 2 yrs  
 Austin, Texas Area  
 Lead the design and execution of SoftServe's worldwide partner programs & strategy.


**Google**  
 13 yrs 3 mos
 

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**Head of Partnerships & Alliances, Google Cloud**  
 Jan 2016 – Jun 2019 · 3 yrs 6 mos  
 Austin, Texas Area  
 Responsible for US-Central strategic Google Cloud (Google Cloud Platform & G Suite) partnerships & alliances.
- Head of Americas Partner Business, Enterprise Search**  
 Jan 2012 – Dec 2015 · 4 yrs  
 Austin, Texas Area  
 Responsible for Google Enterprise Search partnerships & alliances in US, Canada, and LATAM markets.


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**Regional Sales Manager**  
 Microsoft Corporation  
 Oct 2004 – Apr 2006 · 1 yr 7 mos  
 San Francisco Bay Area  
 Responsible for Microsoft Collaboration Solutions sales to the US Mid-Atlantic region.


**Oracle Corporation**  
 4 yrs 5 mos
 

- Account Executive**  
 Feb 2002 – Sep 2004 · 2 yrs 8 mos  
 San Francisco Bay Area  
 Responsible for Oracle Core Technology sales to SF Bay-Area named accounts.
- Marketing Manager**  
 May 2000 – Feb 2002 · 1 yr 10 mos  
 San Francisco Bay Area  
 Responsible for market research, competitive intelligence, and internal & external evangelism of Oracle Business Online - an early Cloud technology offering.

### Education


**Brigham Young University**  
 English & Business Management - Additional Interests: Spanish, Entrepreneurship, and Marketing  
 1995 – 2000  
 1996-1998 - Served 2 year charitable works and proselytizing mission for the LDS Church.